

Seattle Heat Pump Quote Comparison Checklist

1 · COLLECT

Get at least two quotes for the same house and ask each contractor for the items below.

2 · TICK

Check a box only when the quote shows the item in writing, not when it was mentioned.

3 · COMPARE

Empty boxes are the questions to ask before you compare prices.

QUOTE A

QUOTE B

QUOTE C

01 On the quote itself

Ask every contractor for these lines, then compare like with like.

CHECK	QUOTE A	QUOTE B	QUOTE C
The load calculation result for heating and cooling, and the design temperature used	☐	☐	☐
Outdoor and indoor model numbers, with the AHRI matched-system rating	☐	☐	☐
Whether ducts were tested, and what duct work is included	☐	☐	☐
Electrical scope: new circuit only, or a panel or service upgrade	☐	☐	☐
Line set: new or reused, and if reused, how it will be tested	☐	☐	☐
Permits included, and who pulls the refrigeration permit	☐	☐	☐
Which rebates the contractor will apply on the invoice	☐	☐	☐
What commissioning includes: airflow, charge, defrost and backup heat lockout	☐	☐	☐

02 Permits and inspections

SDCI fees in Seattle include the 5% technology fee. Suburbs run their own permit offices.

CHECK	QUOTE A	QUOTE B	QUOTE C
Refrigeration permit listed (\$81.95 in Seattle), pulled by a licensed refrigeration contractor. Required for any split system.	☐	☐	☐
Electrical permit for the heat pump circuit (\$110.38) or with a 200 amp service upgrade (\$410.84). Shoreline and Lake Forest Park go through WA L&I.	☐	☐	☐
Mechanical permit (\$63.37 per unit in Seattle) when the furnace or air handler changes. Bellevue requires a mechanical permit for heat pumps.	☐	☐	☐
Cover and final inspections scheduled, and who meets the inspector.	☐	☐	☐
Side-yard location: noise review included. Seattle passes 47 dBA or less predicted; otherwise barrier, blanket or relocation.	☐	☐	☐
Oil tank: Seattle Fire Department permit (\$184 per tank) issued to an ICC-certified decommissioner, stamped "Approved to Proceed" before work.	☐	☐	☐

03 Rebates and incentives

Confirm current terms before signing. Some programs need a participating contractor or approval first.

CHECK	QUOTE A	QUOTE B	QUOTE C
City Light contractor discount shown on the invoice: \$300 (SEER2 15.2 / HSPF2 8.1) or \$600 (SEER2 16.0 / HSPF2 9.5).	☐	☐	☐
Seattle oil homes: Clean Heat \$2,000 on a qualifying Mitsubishi Electric heat pump through a participating contractor.	☐	☐	☐
Clean Heat moderate-income bonus: \$4,000 more at 81% to 150% of area median income, install finished within the program's current funding period.	☐	☐	☐
PSE rebates: installer is a PSE Trade Ally (required since April 2, 2026). Hybrid rebate needs PSE gas and electric.	☐	☐	☐
Possible tank leak: PLIA approval before any tank work. Decommissioning first forfeits the grant.	☐	☐	☐
No federal 25C credit: it ended for equipment placed in service after December 31, 2025.	☐	☐	☐

04 Commissioning and handover

What should be measured, set and handed to you before the job is called done.

CHECK	QUOTE A	QUOTE B	QUOTE C
Copy of the Manual J load and Manual S selection, with the design temperature (24°F for Seattle and Bellevue).	☐	☐	☐
Static pressure and airflow measured and recorded after installation.	☐	☐	☐
Refrigerant charge verified; refrigerant GWP under 750 (Washington rule since January 1, 2026).	☐	☐	☐
Backup heat set to Seattle energy code: supplemental heat off above 40°F, lockout settings checked at final.	☐	☐	☐
Thermostat configured for a heat pump; defrost cycle observed.	☐	☐	☐
Model and serial numbers, manuals, and who registers the manufacturer warranty.	☐	☐	☐
Final inspection passed and the permit signed off.	☐	☐	☐

Notes and questions to ask:

Amounts are as published by Seattle SDCI, the Seattle Fire Department, Seattle City Light, the Seattle Office of Sustainability and Environment, PSE and PLIA. Programs change and set their own eligibility rules; confirm current terms before you sign. This checklist is general information, not a quote. Work is performed by licensed and insured contractors.